

Q&A Recap:

1. Will this be a multi-unit award contract?

- Our initial plan is to issue task orders on a per-event basis.

2. Are you going to be working multiple events simultaneously?

-We are not the ideal shipyard – you know the guy at the shipyard who says he wants to be leveled loaded across the year. We, like most shipyards, have not achieved that. You will see some weeks where we may be doing three events. Typically those are usually smaller ships. Work for an aircraft carrier or big deck amphib will be 100% for that week. Basically empties these offices of our inspectors.

3. Will each event be sole source?

- We (INSURV) are open to multi-source, based on BPAs in force.

4. What about PRISMS software migration?

- PRISMS is our current software, however NMCI is forcing a migration to other software at some point. We will ensure that all contractors have access to whatever tool we end up with.

- Almost all of you know, with NMCI coming into the Navy, it is the Navy's strong desire to push to get rid of anything that is unique. PRISMS is unique. So the long vision from the Navy's perspective is that thing (PRISMS) is going out the window. Bob Strait is working very closely with a number of other people from other parts of the Navy. INSURV is saying "OK, we are open to something new. Here are our requirements. Are you able to fulfill?" We will not be surprised that sometime within the next couple of years we will be using some other program.

5. Are submarine inspections included as a part of this offering?

- Yes, submarines are included, but the amount of work available is much lower.

You list vessels, but do not show any submarines. Is that outside your area of responsibility?

- No. Submarines are included. In the overall labor perspective, submarines are small. Usually no more than 7 TAs. Will need a High Security clearance.

6. What is the average number of sub inspections?

- About 10-12 inspections per year vice 50 surface.
- Submarine MI periodicity is 84 months.

7. What is the expected format for the qual sheets you requested?

- We will propose a specific format.

Does the R5 provide a summary of qualifications? Is there a standard format for that and the duties to that?

- No standard format. What we just want is for it to be concise, direct and to indicate what it is that you can bring to the table to enable INSURV to accomplish our mission.

8. Do you anticipate this to be a web-based process?

- Yes, we are using the GSA framework and that is primarily web-based electronic transactions.

9. Will issuance of BPAs be determined by receipt of the qual sheets?

- The five pages are our initial set up for the BPAs. Missing the conference does not preclude the opportunity of establishing a BPA. One of our goals is to maximize the size of the vendor community which we have access to.

10. Is there a deadline for submission of qual sheets?

- Yes, end of August.

11. Will you discuss conflict of interest issues wrt to equipment manufacturers bidding on equipment assessments?

- Our current MOU gives INSURV first right of refusal for contractors associated with manufacture, and we expect similar criteria here.

Are there any potential conflicts of interest between someone doing inspections, developing systems, and manufacturers of equipment?

- In our MOU with the FTSCs, we have a statement in there to the effect that we want prior approval for a TA from a company that was associated with the manufacturer. We are going to look at that, but will not inherently disqualify you.

12. How will BPA awards be announced, and will other BPA awards be available?

- missed the answer here, plus some other discussion.

13. Will RFQs be posted on e-Buy, which is public access (concern over contractors without BPAs in force sending bids)?

- Yes, we plan to use e-Buy, but the timeline required would tend to preclude non-BPA holders from being awarded task orders.

14. What will the selection criteria be?

- We have not finalized selection criteria.

15. Will you be expecting FFP bids?

- Yes

16. Question concerning the timeline for the bidding process...

- There is no timeline to establish a BPA with INSURV. We will establish BPAs with all qualified interested offers.

17. Question concerning the specific PMS/testing required for each system...

- Discussed the SOW/spec sheets we will provide for each bid.

18. Will INSURV provide naval orders for travel overseas, and will INSURV take care of all port call requirements with the embassy?

- Good question, we need to research that further.

19. Question concerning BPAs and small-business set-asides...

- (Answered by the GSA contracting officer present) Any small business set-asides are already included in the basic GSA contracts in place with large firms, and INSURV does not have to make separate provisions for that within the BPA structure.

20. Are you including Acceptance Trials (AT) and Final Contract Trials (FCT) as part of your inspections?

-Yes.

21. Email the desire to set up a BPA. Do you have a dead line?

-No hard dead line. Our planning for the events in the fall will be based on what we receive here in the next couple of weeks.

22. Is there going to be a set number of vendors to put a ceiling on?

-Have not made a decision about a ceiling yet.

23. What makes your decision on “Best Value”?

-This is not something we have written down yet. It is primarily cost driven, but we intend to identify characteristics for which we may pay a small price premium. That is what we mean by “best value”.

24. Are submission of individual resumes required?

- We prefer not to be reviewing resumes for every single case. Our concept for a response to a RFQ is basically essential that we get four elements of information.

- Labor category off of schedule
- Purposed quantity of hours
- Other direct cost information; example, if it necessary for TA to travel
- Concise characteristics which may enhance the value of this service to INSURV and may influence our buying decision

25. When the BPAs are in place, will you be looking at the hourly rate? Is that how you are looking for your best value decision off the current posted rate, or will we have the opportunity to discount those rates if we choose?

- GSA encourages us when we have large enough business volume to seek discounts. We are open to discounts.

Will that be on a RQF by RQF basis or will that be associated with the issuance of the BPA? Will that be negotiated at that point?

- On a competitive bases - RQF by RQF.

26. On task orders, will you give detailed information on inspections and what inspectors do?

- Yes. A statement of work will be provided.